




# Solution Development for Industrial Automation Company

## PROJECT DETAILS

 Custom Software Development

 Jan 2019 - Apr 2019

 \$50,000 to \$199,999

 *"Few projects go this smoothly, but my project did."*

## PROJECT SUMMARY

After a thorough discovery process, Mind IT Systems used JavaScript and MySQL to build a web application that develops dashboards which observe and run industrial equipment. The app is hosted in the cloud.

## PROJECT FEEDBACK

When Mind IT Systems pioneered this innovative product in the industrial IoT sector, customers showed interest and gave positive feedback. They delivered superior project management, accompanied by transparency. They excelled in grasping the business needs and executing effective solutions.



## The Client

Introduce your business and what you do there.


I'm the sales director at an industrial automation company in India.


## The Challenge

What challenge were you trying to address with Mind IT Systems?

We wanted to develop an application to build web pages that get embedded into industrial controllers. They're dashboard pages which can control and monitor industrial equipment.

 Sales Director,  
Industrial  
Automation  
Company

 Manufacturing

 India

### CLIENT RATING

5.0

Overall Score

Quality: 5.0



Schedule: 5.0



Cost: 5.0



Would Refer: 5.0





## The Approach

### What was the scope of their involvement?

I had the idea in my mind, and they were able to get it on paper. They developed the complete application that's hosted inside the cloud. They used JavaScript and MySQL.

### What is the team composition?

There were four full-time developers, one project manager, and one part-time person.

### How did you come to work with Mind IT Systems?

One of my friends is friends with one of the co-founders and gave a strong recommendation. Their initial presentation and the way they understood my requirements gave me a lot of confidence.

### How much have you invested with them?

I spent \$52,000–\$55,000.

### What is the status of this engagement?

We worked together from January until April 2019.

## The Outcome

### What evidence can you share that demonstrates the impact of the engagement?

With this tool, we're entering a new market on the borders of industrial IoT. We're getting a good response from our existing customer base.





## How did Mind IT Systems perform from a project management standpoint?

Their project management was excellent. They used an agile approach. I had access to one of their project management tools, and I could see the progress of the project. I never felt lost in where the project was going. I have no complaints on how they managed the project. It was delightful.

## What did you find most impressive about them?

In addition to their impressive project management, they had a good grip on what needed to be done. Their design approach and understanding of the project was great. I had a great experience with them.

## Are there any areas they could improve?

No, it went very smoothly. Few projects go this smoothly, but my project did.

## Do you have any advice for potential customers?

Have a clear understanding of what you want.

