




# Staff Augmentation for Fintech Company

## PROJECT DETAILS

 Custom Software Development

 Oct 2020 - Ongoing

 \$50,000 to \$199,999

 *"They value each and every customer."*

## PROJECT SUMMARY

Mind IT Services is providing staff augmentation support to a fintech company. Their team helps with front- and backend development of a mobile app using Java, MySQL, and Oracle.

## PROJECT FEEDBACK




With their teammates delivering value on the project, Mind IT Systems has impressed the client during the partnership. As a part of the overall effort, their work is monitored daily and has been satisfactory. The firm addresses requests promptly and communicates well.



## The Client

Introduce your business and what you do there.

I'm the CTO of a financial tech company. We operate in consumer finance and stockbroker trading. Our resources also have their own wallets.

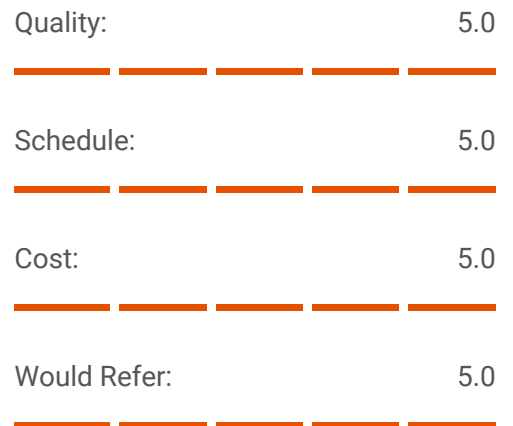
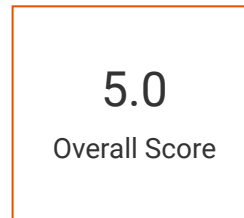
-  CTO, Fintech Company
-  Financial services
-  Delhi, India

## The Challenge

What challenge were you trying to address with Mind IT Systems?

We wanted to have a scaled technology resource to speed up our development efforts and meet our goals. To accomplish that, we needed professional, timely help with staff augmentation.

### CLIENT RATING





## The Approach

### What was the scope of their involvement?

They helped develop the front- and backend of a mobile app for iOS and Android. They used Java, MySQL, and Oracle. It's an ongoing project.

### What is the team composition?

They have a team of software engineers, all with 3–10 years of experience.

### How did you come to work with Mind IT Systems?

We could trust them from day one. They were very transparent with pricing and available resources. As a team, we worked out a plan that provided sustainability in staff augmentation. The founders come from e-commerce companies and understood what core, non-technical skills were required. Within 2–3 weeks, we were able to ramp up the team.

### How much have you invested with them?

We spent about \$100,000.

### What is the status of this engagement?

We've been working together since October 2020.

## The Outcome

### What evidence can you share that demonstrates the impact of the engagement?

We have a daily standup where we monitor our progress. We are responsible for the quality of the deliverables as a team. Since we interviewed and hired them to augment our team, it's our responsibility to drive the quality out of the resources. The overall quality has been satisfactory. They've been able to learn the environment and be a part of it. They deliver value.





## How did Mind IT Systems perform from a project management standpoint?

They've been very prompt in our requests. The communication has been good over email.

## What did you find most impressive about them?

They come from a large e-commerce company in India, so they understand what a project like this takes. When we give them a requirement, they understand. We don't have to explain everything to them. They're also quite flexible with terms and conditions.

## Are there any areas they could improve?

They could provide better resources for a lesser rate.

## Do you have any advice for potential customers?

Any company looking to get better control of their resources and more visibility into the pipeline should engage Mind IT. They value each and every customer. If you're in the fintech domain, they have good expertise in that vertical.

